# INSIDE ALLIANT

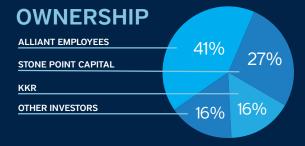


# SOLID FOUNDATION

Alliant's influence spans a broad array of sectors, industries, and geographies. We are a growing organization built on a solid financial foundation.

2,700+ † employees





\$1.0 BILLION IN REVENUE

\$11.6 BILLION IN PREMIUM





# **POWERFUL LEADERSHIP**

Alliant encourages leadership among all of its employees. Our leadership team executes an eye toward growth and stability, while facilitating opportunities for all of our team members to lead the way in our industry.

Tom Corbett	Chairman and Chief Executive Officer
Greg Zimmer	President
Peter Carpenter	Chief Operating Officer
Ilene Anders	Chief Financial Officer
Ralph Hurst	President, National Brokerage Group
Sean McConlogue	President, Alliant Specialty Insurance Services
Peter Arkley	Senior Managing Director, Construction Services Group
Bob Bennetsen	Senior Managing Director, Alliant Americas
Jeff Moench	Senior Managing Director, Specialty
Kevin Overbey	Senior Managing Director, Employee Benefits

# TECH WITH A HUMAN TOUCH

We believe technology is a powerful tool that should not replace human interaction, but enhance it. Our extensive suite of technologies is developed to improve communication, boost efficiency, and bolster client service.

# GROWING WITH A PURPOSE

Alliant is among the fastest-growing insurance brokerages in the industry. Although our organization is in the midst of significant growth, we remain true to our guiding philosophy, seeking out likeminded companies and professionals who strive to excel and live to serve. Our recent acquisitions include:

John F. Throne & Co.

Offers a broad range of insurance and risk management solutions to commercial aviation companies throughout the United States.

Andre-Romberg Insurance Agency

> Mesirow Insurance Services

Provides a full spectrum of commercial risk management and personal insurance solutions from its Pacific Northwest location.

A full-service insurance brokerage and consultant specializing in property and casualty insurance, employee benefits, life and disability, private client insurance, and structured settlements.

# BROAD REACH. TARGETED FOCUS.

Alliant's promise of service and stability spans myriad industries and disciplines. Despite our broad reach, we maintain a targeted focus on our clients' business, with our professionals executing a depth of expertise in the industries they serve.

# Specialty P&C

Industry-specific property and casualty insurance solutions that minimize risk, improve performance, and promote long-term growth for clients.

- Agriculture
- Aviation
- Construction
- Energy and Marine
- Environmental
- Executive Risk (Financial Lines)
- Healthcare
- Law Firms (Legal Professional Liability)
- Public Entity
- Real Estate
- Surety
- Tribal Nations

# Middle Market P&C

Alliant Americas is the premier insurance, risk management, and consulting partner for the middle market, providing solutions that propel clients to higher levels of success through:

- Regional knowledge and market expertise
- The service of a boutique agency powered by the resources of a national platform
- Dedicated professionals providing a consultative, hands-on approach
- Access to strong market relationships and preferred pricing
- Innovative technologies and cutting-edge market intelligence
- Continuous progress gained by always "thinking forward"

# BEYOND THE NUMBERS

While our numbers speak volumes, they are merely echoes of the passion and dedication of our diverse team of experts. Alliant's compelling story of success is written each day by enterprising men and women who are guided by:

### **ENTREPRENEURIALISM**

We think like our clients and deliver accordingly.

### **SERVICE**

We are an extension of our clients' business.

### **RELATIONSHIPS**

We build and cultivate long-term relationships based on trust, integrity, and results

### **PEOPLE**

We invest in our team, share our resources, and inspire excellence.

# **Employee Benefits**

Talented, experienced, high-energy professionals who are dedicated to delivering better experiences and better financial outcomes.

- Strategy
- Employee Engagement
- Voluntary Benefits
- Analytics
- Health and Productivity
- Compliance
- Benefit Administration
- Global Workforce
- Retirement Services
- Health Exchange
- Pharmacy Consulting
- Procurement
- Stop Loss Program
- Healthcare Trust
- Legal Trust

## Underwriting

Leverages sound underwriting, superior claims management, and powerful distribution to deliver a range of industry-specific wholesale insurance solutions.

- Automotive Aftermarket
- Commercial Automotive
- Community Associations
- Construction
- Earthquake and Difference In Conditions
- Healthcare
- Law Firms
- Oil and Gas
- Parking/Valet and Shuttle
- Public Entity
- Real Estate
- Transportation
- Tribal Nations
- Umbrella Liability
- Waste Haulers and Recycling

Alliant Insurance Services is a national leader in insurance, risk management, and consulting. Since 1925, our clients and partners have had profound confidence in us to deliver in all market climates. Today, this promise lives on through the dynamic confluence of people, ideas, and solutions that have come to define the Alliant name.

www.alliant.com